

THE DEPUTY DIRECTOR OF CENTRAL INTELLIGENCE

July 24, 1975

Mr. Carroll Wright  
Vice President General  
Mid-Atlantic Region, S.A.R.  
810 High Street  
Charlottesville, Virginia 22902

Dear Mr. Wright:

This will acknowledge receipt of your letter of 22 July. The Chinese tactician to whom I referred in my speech before the Sons of the American Revolution was Sun Tzu and I am attaching for your interest a list of his "Meditations" taken from his book, The Art of War, published by the Oxford University Press.

Faithfully yours,



Vernon A. Walters  
Lieutenant General, USA  
Deputy Director

Attachment: a/s

CHINESE PHILOSOPHER AND WRITER

ON WAR 500 BC

1. Discredit everything that is good in your opponent's country.
2. Involve the representatives of the ruling classes of your opponents in criminal enterprises.
3. Damage their reputations and when the time is right, deliver them up to the scorn of their fellow citizens.
4. Use the collaboration of the most vile and abominable creatures.
5. Disorganize by every possible means the activity of their governments.
6. Spread discord and quarrels among the citizens of a hostile country.
7. Agitate the young against the old.
8. Heap ridicule on the traditions of your opponents.
9. Disturb with every resource at your command the supplies of the enemy Army.
10. Weaken the will of the enemy's soldiers with songs and sensual music.
11. Send prostitutes to accomplish the work of destruction.
12. Be generous in your promises and with your gifts to buy information. Do not spare money; money spent in this way brings in rich profits.
13. Infiltrate your spies everywhere.

All summarized in this maxim: "The acme of excellence is not the winning of a hundred victories in a hundred battles but rather to subdue the Armies of the enemy without fighting."

Carroll Wright  
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July 22, 1975

General Vernon A. Walters  
Deputy Director  
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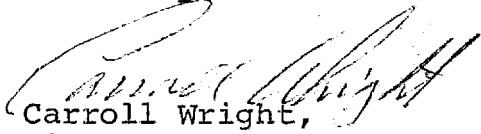
Dear General Walters:

At the National Congress of the Sons of the American Revolution in Boston earlier this month, I had the privilege of hearing your speech to that group, which I enjoyed very much.

I was much impressed by your reference to an early Chinese tactician whose name I did not catch (Sun Su?), who laid down certain principles of war which were subsequently adopted by the Russians.

If it is not too much trouble I would like to have the benefit of knowing what these principles are, and would appreciate it if they are available, to have them sent me, or if not, a reference where they might be found.

Sincerely,

  
Carroll Wright,  
Vice President General  
Mid-Atlantic Region, S.A.R.

CW:stb

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SALES

MANAGEMENT

The most consummate art is to subdue your enemies without having to fight them on the battlefield. The direct method of war is necessary only on the battlefield; but it is only the indirect methods that can lead to true victory and its consolidation.

Denigrate everything that is good in your opponent's country. Involve their leaders in criminal operations, undermine them by every means and expose them to the public scorn of their fellow citizens. Use the most execrable and vile individuals. Cause trouble by every means at hand within their government. Spread discord and quarrels among the citizens of the opposing country. Agitate the young against the old. Destroy by all means the weapons supply and discipline of the opponent's armed forces. Cover with ridicule their old traditions and heritage. Be generous in your offers and rewards to purchase information or accomplices. Put secret agents in place everywhere. Never stint on money or promises and thus you will reap a rich reward.